

# Goldman Sachs International City Fellowship

## Analyst, Cash Management Treasury Operations

Goldman Sachs is a leading global investment banking, securities and investment management firm that provides a wide range of services worldwide to a substantial and diversified client base, including corporations, financial institutions, governments and high-net-worth individuals. The firm is headquartered in New York and has offices in London, Frankfurt, Hong Kong, Tokyo and other major financial centres around the world.

### Business Unit Overview

Treasury Operations in Europe, which forms part of Global Derivatives Operations, consists of a team of 24 that manages the short term cash funding of the firm, in addition to the maintenance and development of the firm's payment infrastructure, and the maintenance of approximately 1100 bank accounts that we are responsible for. In excess of US\$100 Billion flows through European accounts daily.

Treasury Operations will provide you with an excellent opportunity to gain broad experience in currency and money markets. The team co-ordinate and manage the intra-day cash requirements of Goldman Sachs, enabling the firm to settle its business. Working to currency deadlines the team maintains sufficient liquidity; maximizes the firm's cash investment potential through overnight investment and funding opportunities; and minimize risk. The daily work requires close interaction with Funding, Settlements, Controllers, Corporate Treasury and external agent banks.

### Responsibilities

- Manage your Daily Work Flow
  - set your own priorities in line with market and internal deadlines
  - liaise with FX, Funding Desk and business units to assess liquidity requirements
  - work with agent banks to consolidate the Firm's cash positions
  - manage funding flows for highly regulated Goldman Sachs entities
  - the execution of high value or sensitive transactions (for Equities, Bank Loans, IBD and IPO's amongst others)
- Be responsible for Risk Management & Efficiency
  - minimise financial, reputational and regulatory risk to the firm and its clients
  - analyse and resolve exceptions, escalate risk items to management and the business
  - work towards improving efficiency & control
- Maintain close relationships with market counterparts, agent banks, external clients & internal business partners, as well as daily interaction with Treasury Operations teams in Tokyo, Hong Kong, Bangalore, London and New York
- Assessing funding and systems requirements for New Products as well as being involved in any initiatives undertaken in New Markets.

### Development Prospects

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The majority of all transactions entered into by Goldman Sachs will have an associated cash flow and, as a result, this role in Treasury Operations allows significant interaction with business partners in the firm (in particular, Derivatives, Funding, Foreign Exchange and Securities Operations.) This provides an excellent entry point into the firm to understand the various products within Goldman Sachs, and the opportunity to build a solid foundation in Operations and in Financial Services as a whole.

## Skills / Experience

### Mandatory

- Excellent communication and interpersonal skills
- Flexible team player / works well under pressure
- Strong analytical skills and attention to detail
- Good organisational skills and ability to prioritise workload and work to tight deadlines
- Be able to use own initiative and work with minimal supervision
- Focus on risk mitigation
- Control and Accuracy orientated

### Qualifications

The candidate should be qualified to a degree or equivalent level.

### Your Career

Goldman Sachs is a meritocracy where you will be given all the tools to help you develop. At Goldman Sachs, you will have access to excellent training programmes designed to improve multiple facets of your skills portfolio. Our in-house training programme, 'Goldman Sachs University' offers a comprehensive series of courses that you will have access to as your career progresses. Goldman Sachs University has an impressive catalogue of courses which span technical, business and leadership skills training.

In order to help you navigate the organisation, you will be given a mentor from outside of your immediate department. This person will be positioned to provide you with objective advice and guidance on your career development.

We value internal mobility. The chance to take on new challenges in the firm over time will ensure that you remain stimulated and will help in your continued professional and personal development.

**Goldman Sachs is an Equal Employment Opportunity Employer and does not discriminate in employment on the basis of age, race, colour, gender, national origin, disability, veteran status, or any other basis that is prohibited by applicable law.**