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## Goldman Sachs City Fellowship 2009/10

### ASSET MANAGEMENT OPERATIONS - OPERATIONS

#### Firm Overview:

The Goldman Sachs Group, Inc. is a bank holding company and a leading global investment banking, securities and investment management firm. We provide a wide range of services worldwide to a substantial and diversified client base that includes corporations, financial investors, governments, non-profit organisations and high net worth individuals. In doing so, we bring together people, capital and ideas to make things happen for our clients.

#### Business Unit Overview:

Goldman Sachs Asset Management (GSAM) is the investment management arm providing global investment opportunities to a substantial and diversified client base including institutions, governments and high net worth individuals. GSAM has become one of the pre-eminent investment management organisations globally, with responsibility for over \$700bn assets under management. Critical to the success of GSAM is our ability to leverage a global team of talented professionals to define solutions and lead change across the operational infrastructure.

The GSAM Operations London Trade Management team has primary responsibility for all aspects of trade flow, settlement risk management and counterparty liaison. The group has extensive interaction with internal and external parties both to ensure effective oversight for existing business but also to shape and implement solutions for new products, strategies and systems.

#### Responsibilities:

- Problem solving capability for complex market and settlement issues
- Liaising with traders and brokers to ensure efficient settlement of trading activity
- Process analysis to improve control, scalability and efficiency
- Providing project management leadership and/or support for new and existing products
- Building relationships with outside financial institutions to improve quality and productivity of work, integrating best practices as appropriate
- Problem solving capability for complex trade flow & accounting issues
- Lead change events including systems automation, functional transfers and client experience initiatives

#### Skills and Experience:

- Product knowledge in one, or more, derivative products with an enthusiasm to expand into other areas
- Experience in broker and/or client facing activities
- Motivated and ability to coach others in technical areas and problem solving
- Proactive, self-starting individual with high levels of ownership.
- Ability to drive project success and process efficiency
- Capability to prioritise and make decision in a fast-paced environment
- Strong communicator and energetic team player